

## Negotiating Business Contracts: Comments about a Contract

I like your offer.

I'm afraid I can't agree to this.

The most important reason for my refusal is article four.

May I suggest a change to the contract?

I propose we change the contract.

In exchange for increased pay, would you work more hours?

I think we should finalize the contract.

Let me make sure I understood your point.

Unfortunately, my hands are tied in this situation.

If you accept the contract, then please sign on the last page.

What's the catch?

